

## Message Text

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PAGE 01 STATE 087112  
ORIGIN COME-00

INFO OCT-01 EUR-12 NEA-10 ISO-00 EB-08 SIG-01 USIA-06  
/038 R

DRAFTED BY COM/BIC/CAGNE/RRUAN:JR

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COM/BIC/CAGNE/PBHALE

COM/BIC/CAGNE/GTBECK

COM/OIM/DM/TMOORE

NEA/RA:DMORAN

NEA/ARN:DREUTHER

-----190631Z 000748 /15

R 182311Z APR 77

FM SECSTATE WASHDC

TO USINT BAGHDAD

AMEMBASSY JIDDA

AMCONSUL MILAN

INFO AMEMBASSY ATHENS

AMCONSUL DHRAHRAN

AMEMBASSY KUWAIT

AMEMBASSY MANAMA

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ATHENS FOR RTDO

E.O. 11652:N/A

TAGS: BEXP, GR, XF

SUBJECT: PROPOSED EARLY 1978 EDP EXHIBITION

REFS:(A) BAGHDAD 528 (NOT SENT MILAN, DHRAHRAN) (B) JIDDA  
1789 (NOT SENT ATHENS, DHRAHRAN, MILAN)

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1. (BEGIN UNCLASSIFIED.) REGRET REFTELS PROPOSALS FOR SUB-  
JECT EVENT CANNOT BE CONSIDERED IN LIGHT OF SCHEDULE CON-  
FLICTS. EDP EVENTS ARE PLANNED IN LONDON TRADE CENTER IN  
JANUARY, TOKYO TRADE CENTER IN FEBRUARY, AND MILAN TRADE  
CENTER IN MAY 1978.

2. MILAN TRADE CENTER ALSO HOLDING EDP SHOW 10-14 MAY 1977/.

IN CABLE TO NUMEROUS EUROPEAN AND SOME NEAR EAST POSTS, INCLUDING JIDDA, USDOC 5919 ADVISES SHOW WILL BE LARGEST IN MILAN CENTER'S HISTORY, WITH OVER 80 FIRMS REPRESENTED, AND LARGEST EDP TRADE CENTER SHOW EVER IN EUROPE. CABLE ASKS POST TO ENCOURAGE ATTENDANCE AT SHOW AMONG EDP COMMUNITY IN THIER COUNTRIES. FOR MILAN: PLEASE PASS 25 SETS OF PROMOTIONAL MATERIALS TO BAGHDAD VIA COURIER FOR THIS PURPOSE. (END UNCLASSIFIED.)

3. (BEGIN LIMITED OFFICIAL USE.) REGARDING SUBJECT PROPOSED EVENT, WHILE ENTHUSIASTIC REACTION OF COMPUTER CENTER DIREC-

TOR BAYATTI TO IDEA IS ENCOURAGING, USDOC WONDERS WHETHER GOI FONMIN APPROVAL OF EVENT IN BAGHDAD WOULD BE FORTH-COMING IN LAST ANALYSIS. WE FULLY APPRECIATE OPPORTUNITY SUCH AN EVENT OFFERS IN CONTEXT OF IMPROVED GOI-USG RELATIONS, BUT REMAIN HESITANT TO DEVOTE OUR SCARCE RESOURCES TO PLAN AND PROCURE SAME ONLY TO HAVE GOI CANCEL IT AT LAST MINUTE.

4. ACCORDINGLY, WE PREFER REF (A) PARA ONE ALTERNATE OF ADVISING REF (A) PARA FOUR FIRMS OF BAYATTI REQUEST THAT THEY CONTACT HIS CENTER AND HAVE SO ADVISED BOEING, CODEX, AND MEMOREX, BOEING/ARROWSMITH ADVISES BAYATTI ALREADY HAS WRITTEN THEM. CODEX/YOUNG ANTICIPATES HIS FIRM WILL WRITE BAYATTI IN MAY AFTER INTERNAL DISCUSSIONS OF FIRM'S FUTURE ROLE IN MID-EAST MARKETS FOLLOWING ITS MERGER WITH MOTOROLA.

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5. FOR BAGHDAD: PLEASE ADVISE HONEYWELL BULL BAGHDAD REP BLAIN OF REF (A) INFO FOR HIS PASSAGE TO FIRM'S PARIS HEAD-QUARTERS. (END LIMITED OFFICIAL USE.)

6. (BEGIN UNCLASSIFIED.) FOR JIDDA: PLEASE SIMILARLY ADVISE TED RYAN OF EDS.

7. SHOULD FIRM COMMITMENT OF APPROVAL FOR PROPOSED EXHIBITION BE FORTHCOMING FROM GOI, USDOC WOULD LOOK HOPEFULLY TO SCHEDULING SAME EARLY IN FY-79 IN BOTH IRAQ AND SAUDI ARABIA, WITH "THE WORM" BUILDING AT CONSULATE DHAHHRAN AS POSSIBLE SAUDI SITE. (END UNCLASSIFIED.)  
VANCE

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Decapton Date:** 01-Jan-1960 12:00:00 am  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STATE087112  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** JR  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Status:** NATIVE  
**Subject:** PROPOSED EARLY 1978 EDP EXHIBITION  
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**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
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